the barbarian group +



RESEARCH & FINDINGS FOR RECIPES 08/03/10

Our Strategic Goals

Recipes is the second most popular section of Kashi.com (after "Our Foods") but isn't keeping visitors past the

Use recipes to "Open the door"

Recipes offer an easy way for less involved and new users to engage with the brand, providing "basic" info that makes it easy to eat naturally.





Provide easy and intuitive ways for users to access the types of recipes they are seeking.

Encourage repeat involvement & participation

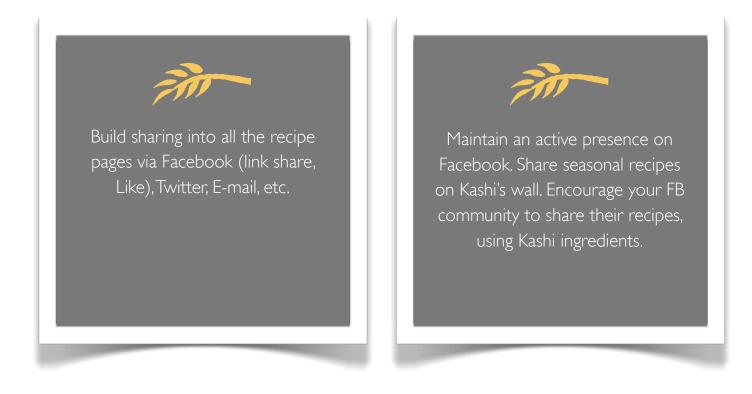
Recipes give more involved community members a reason to return by delivering fresh content and cross links that move them through the site.





Integrate social interaction

Provide easy ways to share recipes and allow site visitors to become brand marketers. Give them the tools to share what they like, amplifying the message.



Let's Get Inspired!

We're seeing this as a conversation-starter for developing how we'll re-shape recipes, and with each set of

Organizational Ideas

How have other sites organized their recipe content? What kind of taxonomy have they used, and how

| enter keyword: | | | | |
|----------------------|----------------------------|--------------|--------------------|--|
| | 💿 all 🔘 any word | exact word | | |
| recipe category 😰 | | | | |
| Chef Recipe | Epicurious TV Kid-Friendly | | 🗌 Quick & Easy | |
| dietary consideratio | on 😰 | | | |
| 🔲 Healthy | 🔲 High Fiber | Cosher | Low Cal | |
| Low Carb | Low Fat | | Low/No Sugar | |
| Raw | 🔲 Vegan | 🗌 Vegetarian | Uwheat/Gluten Free | |
| cuisine | meal / co | ourse | type of dish | |
| all cuisines | all courses | \$ | all types | |

Egg (1380)

Fish (361)

Fruit (462)

Miso (17)

Nuts (291)

Parsley (406)

Pork (343)

Rice (469)

Shellfish (24)

Spinach (148)

Vegetables (697)

Potatoes (521)

| EVERYDAY FOOD |
|----------------------------------|
| RECIPE FINDER |
| MENUS |
| GRILLING |
| CUPCAKES |
| QUICK RECIPES |
| HOLIDAY RECIPES |
| BAKING RECIPES |
| LIGHT & HEALTHY |
| BEVERAGES |
| FAVORITES & COLLECTIONS |
| COOKING SCHOOL |
| COOKING 101 |
| GOOD THINGS |
| COOKIE OF THE DAY |
| COMFORT FOODS |
| DINNER TONIGHT |
| EVERYTHING THANKSGIVING |
| HEALTHY RECIPES |
| CHRISTMAS COOKIES |
| BRUNCH RECIPES |
| GREAT CAKE RECIPES |
| SEASONAL PRODUCE RECIPE GUIDE |
| COOKIE RECIPES |

Martha Stewart

| BBC Good Food |
|---------------------------|
| Search Good Food recipes |
| \odot |
| Refine your recipe search |
| Search by cooking times |
| Search by difficulty |
| Search by cuisine |
| Search by course |
| Search by calorie range |
| Search by occasion |
| Search by chef |
| Search by diet |
| Search by magazine |
| Search by servings |
| |

Saveur

| SEARCH RECIP | PES |
|---------------------|-----|
| | |
| or | |
| BROWSE R | EC |
| Any Main Ingredient | |
| Any Course | |
| | |

Apples (317)

Beans (400)

Cheese (996)

Chicken (764)

Chocolate (383)

Beef (302)

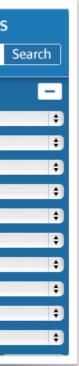
Chow

Ingredient

Course

Cuisine

Tag



Search & Categories

We found that most sites paired free text search with the ability to find recipes by category. Search was always available, from every page. Some sites also offered an "advanced search" page which allowed users more options to filter their results.

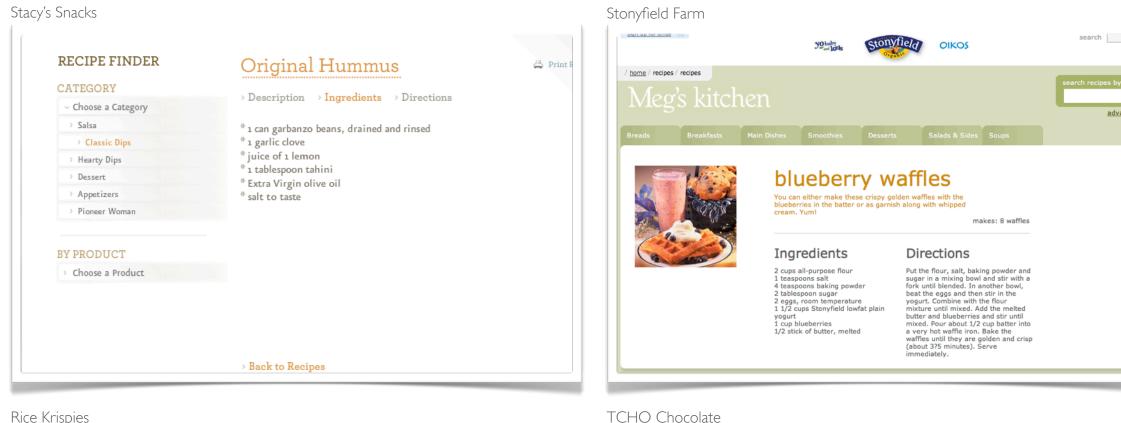
Popular recipe categories were:

- Ingredients
- Type of course
- Type of cuisine

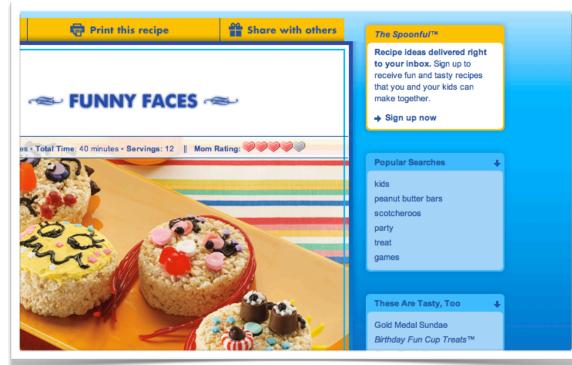
& MOR IPES + \$ \$

For Kashi we recommend having both a free text search box and the ability to filter by category.

ORGANIZATIONAL IDEAS: CATEGORIES DICTATED BY PRODUCT OFFERING



Rice Krispies



Our Chocolate Back Story Tasters Circle Recipes Click here for printable version TCHOcolate Esp **Recipes: Chocolate Nib Crinkle Cookies** Cookies 🕨 🕨 (recipe direct from highly-acclaimed chef Elizabeth Falkner) TCHO Turtle Brownies Ingredients TCHO Crème Brûlée French Toast 🕨 12 oz. TCHO chocolate (flavor of your choice) 2 oz. butter TCHO Cappuccin 3 ea. eggs Cheesecake 4 oz. sugar 1.5 oz. almond meal Bison Steaks With TCHO 1 oz. TCHO Roasted Cacao Nibs "Citrus" Cocoa Nib Sauce Roasted Cacao Nibs Citrus 3.2 oz. flour TCHOcolate Chunk 3/4 t. baking powder Squares 🕨 🕨 1/4 t. Kosher salt BUY 🖸 MORE 🕨 1 t. whiskey CHOcolate Flourles 7 oz. powdered sugar, sifted Cake > TCHOcolate Gelato Preparation Melt chocolate and butter together. Whisk eggs and sugar together colate Gingerbread with Combine almond meal, cacao nibs, flour, baking powder, and salt Nibs Whipped Cream together in separate bowl. Whisk egg mixture into melted chocolate. TCHOcolate Gateau Fold in dry ingredients and whiskey. Chill for 6 hours or more. Scoop or roll in 1" balls and roll in powdered sugar. Bake in 325 degree Chocolate Nib Crinkle oven for 8-10 minutes. Cool completely.

ShareThis

Cookies >

Cookies >

TCHOcolate Chip

TCHOPro Baking Drops 68% \$7.99 BUY O MORE



Search & Categories

Several product sites with recipe content limited categories to those only relevant to their products.

Because some recipes do not contain Kashi products we don't recommend going this route. We do recommend making it easy to discover recipes that use specific products (and calling out products used in recipes) as a way to reinforce the connection between Kashi food to everyday eating.

Recipes currently does this with the product pulldown menu at the top but we'd like to make this more visually prominent.

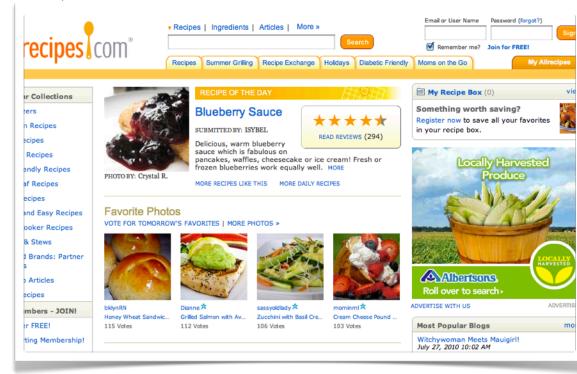
ORGANIZATIONAL IDEAS: PLACEMENT OF SEARCH & CATEGORIES



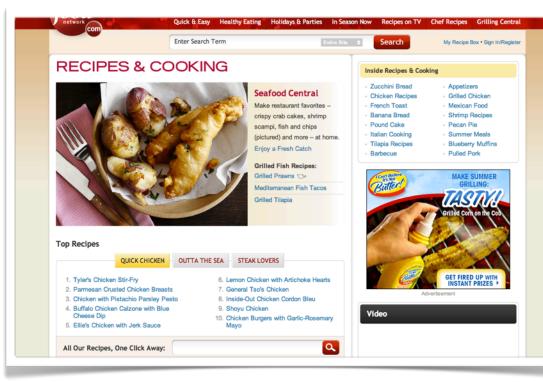
Cook's Illustrated



All Recipes



Food Network





Almost all best-of-breed recipe sites placed their search options at the top of the page.

Categories were generally found listed along the left side.

We recommend placing the search at the top of the page, either where it currently sits or at the top of the right column.

Editorial Content

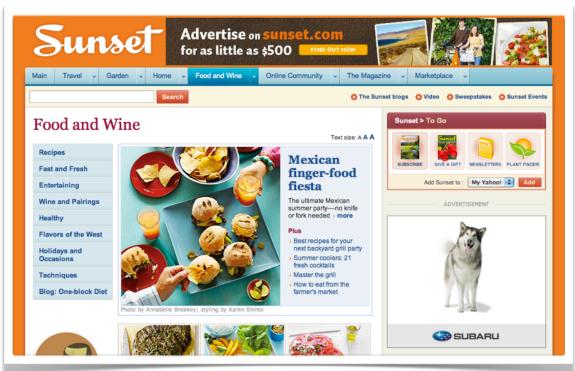
We found that many of the most popular recipe sites presented their content editorially, according to time of year.



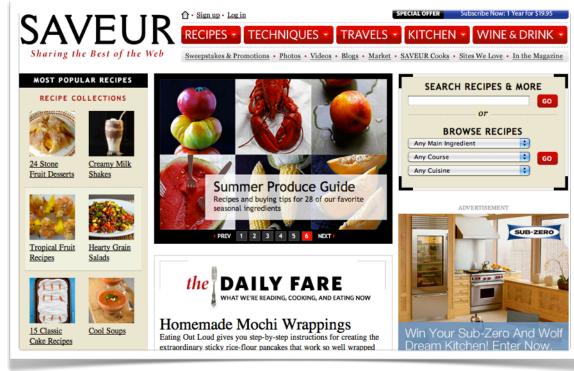
Cooking Light



Sunset Magazine



Saveur



Featured Content on the Homepage

Many sites used a slideshow to feature their seasonal recipes. The use of graphic headline text and bold photography were popular design choices.

We recommend having a slideshow on the recipes landing page to allow groups of recipes to be presented seasonally.







ONE MAKE SIX-MINUTE EGGS: SIMMER GENTLY, RUN UN-DER COLD WATER UNTIL COOL, THEN PEEL. SERVE OVER

STEAMED ASPARAGUS. TWO TOSS

A CUP OF CHOPPED MIXED HERBS WITH A FEW TABLESPOONS OF OL-



ANGEL-HAIR PASTA, DILUTING THE SAUCE IF NECESSARY WITH PASTA COOKING

WATER. THREE CUT ONTAL SLICES EACH. LIME JUICE, SALT AND MINUTES. FOUR OPEN A



BEANS AND MIX WITH

OLIVE OIL, SALT,

SMALL OR CHOPPED SHRIMP, MINCED GARLIC AND THYME

LEAVES IN A PAN. COOK, STIRRING,



UNTIL THE SHRIMP ARE DONE; GARNISH WITH MORE OLIVE OIL. FIVE PUT THREE POUNDS OF WASHED MUSSELS IN A POT WITH

HALF A CUP OF WHITE WINE, GARLIC CLOVES, BASIL LEAVES

AND CHOPPED TOMATOES. STEAM SERVE WITH BAGUETTE. SIX HEAT IN A SKILLET. DREDGE SOLE OR FLOUR AND FRY UNTIL CRISP, A SIDE. SERVE ON SLICED BREAD



Eating Well

RECIPE SLIDESHOWS









Steps

Healthy Family Dinners

Grab and Go Breakfasts

Summer Favorites Made Healthier

Kraft Recipes





Grouping Related Content Together

Many sites group recipes together according to theme. Right now a lot of them are offering summer menus, everything from drinks to desserts.

As we did with the protein initiative, grouping recipes by theme is a smart way to package them for the user. Not only does it allow more than one recipe to be delivered, but these groups can then be cross-linked, from the Kashi homepage, product pages or natural learning articles.

lamie Oliver



a collection of seasonal british fruit and vegetables

print this page

There are many good reasons to buy food that is in season. Most importantly it means that the food has not travelled long distances to get to you and it also ensures that your food is as fresh as it could be. Here is a simple calendar to refer to if you are in the UK. For more info on seasonality see this article from Eat seasonably.

🖕 = in season

| food | Jan | Feb | Mar | Apr | Мау | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|-------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| apple | | | | | | | | | | | | * |
| apricot | | | | | * | - | * | - | * | | | |
| asparagus | | | | | * | * | | | | | | |
| aubergine | | | | | | * | * | * | * | * | | |
| basil | | | | | | | * | * | | | | |
| beetroot | | | | | | | * | * | * | - | * | * |
| blackberry | | | | | | | | | * | * | | |
| blueberry | | | | | | | * | * | | | | |
| broad beans | | | | | | * | * | * | * | | | |

BBC Recipes



BBC Recipes

Rice Krispies

Fennel recipes and information



There are three main types of this aromatic plant. Bitter and sweet fennel are both used as herbs. They have pale green, celery-like stems, bright green, feathery foliage and greenish-brown seeds, all of which have a strong aniseed flavour that particularly complements fish. Florence fennel, also called finocchio or Italian fennel, is eaten as a vegetable and has a broad, bulbous base with a mild aniseed flavour.

Recipes using fennel

| Main course Light meals & snacks Starters & nibbles |
|---|
| Side dishes Desserts Afternoon tea Other |
| Thyme and black pepper steak with sunblush tomato, olive and fennel |



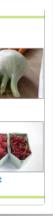
Why use Kellogg's® Rice Krispies®?

As the first crisped rice cereal, Kellogg's® Rice Krispies® has been bringing families together in the kitchen for over 80 years.

To experience the timeless flavor, make your Rice Krispies Treats® squares with the original Rice Krispies® brand cereal.

→ Where to buy

| | new Rice Krispies Ju cereal, I didn't think th |
|------------------------|---|
| Add Remove a few | be improved upon, bu with the new Rice Kri well. Thanks for a life memories, Kelloggs. G. Philadelphia PA |
| until well | Traci, PA |





umbo Multi (the original d out I fell in lov ispies cerea etime of goo Sincerely,

Relevant Educational Content

Many sites, as well as offering delicious and nutritional recipes, also provided information about healthy eating and eating local, seasonal foods.

We think there's an opportunity here to create recipe pages that feel uniquely Kashi by leveraging Kashi's knowledge, perspective, and personality.

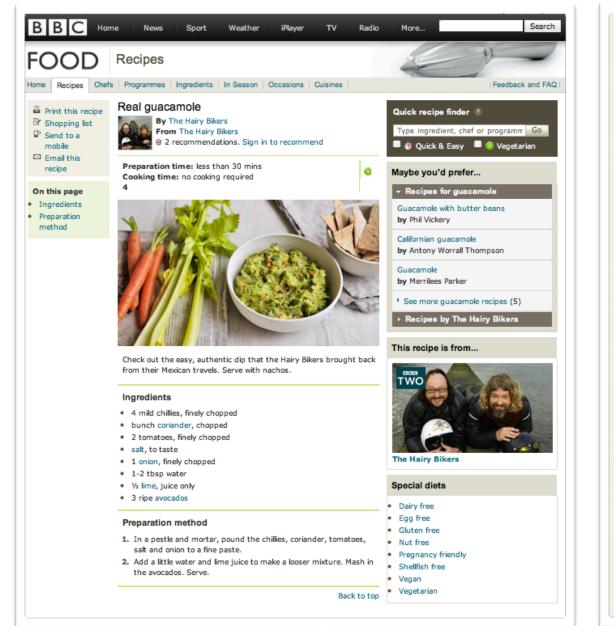
The connection between recipes and living a healthy & natural lifestyle seems like an appropriate one to make for Kashi and we recommend bringing in relevant content from places like natural learning as much as possible. We should also consider partnering with a 3rd party site like Locavore which allow the user to see what's in season locally.

An example of ownable content would be Kashi's "natural foods definitions," which could be presented in a fun, infographic-type of way in the right sidebar area.

Recipe Page Layouts

We found several nice examples of layouts on recipe pages.

BBC Food



RECIPES & MENUS > Print Ve-mail font size: A A 📑 save to recipe box Curried Red Lentil Kohlrabi, and 👳 save to shopping list **Couscous Salad** find out more Bon Appétit | August 2010 by the Bon Appétit Test Kitchen recipe reviews (5) photo my notes find out more user rating yield: Makes 8 main-course servings 100% would make it active time: 35 minutes total time: 45 minutes user rating: 3½ forks Kohlrabi, a bulbous vegetable with thin stems attached, is rate this recipe a member of the cabbage family. Both green and purple varieties are available. The ... more > review this recipe 💿 enlarge image at a glance main ingredients ingredients Couscous, Curry, subscribe to Bon Appétit Lentil, Leafy Green 1/2 cup white wine vinegar 1 1/2 tablespoons sweet curry pow er Quick & Easy, 2 garlic cloves, pressed dietary considerations 2/3 cup extra-virgin olive oil Vegetarian, High 1 16-ounce package red lentils (about 2 1/4 cups) Fiber, Healthy, Low Cholestrol, Vegan 3 large kohlrabi (about 1 1/4 to 1 1/2 pounds); leaves stemmed, thinly sliced; bulb peeled, cut into 1/3-inch dice (about 3 cups) 1 cup plain couscous (about 6 ounces) see all about: 1 cup chopped green onions Vegetarian Cooking, 1 5-to 6-ounce package baby spinach Healthy Eating. Entertaining 1/2 cup chopped fresh mint print a shopping list for this recipe 1 food dictionary cooking videos preparation Whisk white wine vinegar, curry powder, and pressed garlic in medium bowl to blend. Gradually whisk in olive oil. Season dressing to taste with salt and freshly ground pepper. Cook lentils and kohlrabi leaves in heavy large saucepan of boiling salted water until lentils are barely tender but not too soft, about 6 minutes. Drain: rinse under cold water to cool. Drain again. Bring 1 1/4 cups water to boil in same saucepan; remove from heat. Add 3 tablespoons dressing, sprinkle with salt, then stir in couscous. Cover pot and let stand 5 minutes. Transfer couscous to medium bowl. Fluff couscous with fork to separate grains and cool slightly. Season to taste with salt and pepper. Meanwhile, transfer lentils to large bowl. Add 1/2 cup dressing, diced kohlrabi bulb, and chopped green

Epicurious

Clean and Thoughtful Layouts

There is something to be said for a well laid-out page. We found several examples of sites which presented recipe content in simple and thoughtful ways.

Page elements to consider are:

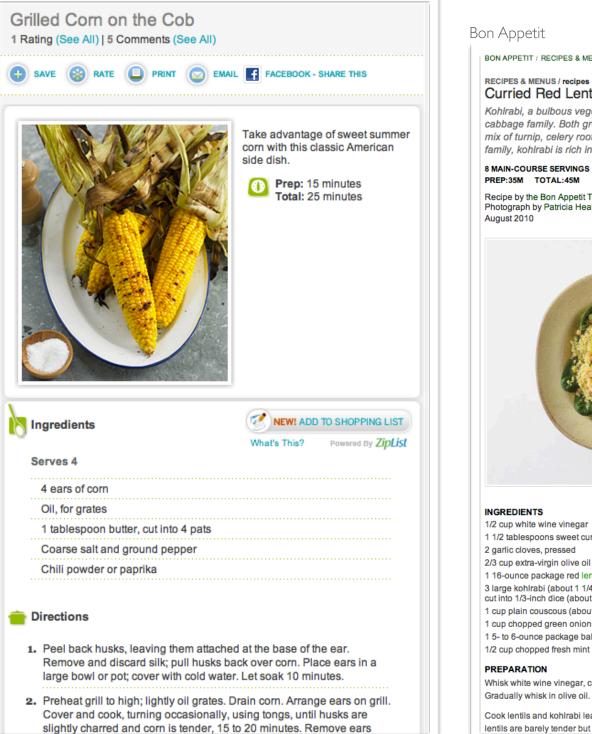
- Recipe title and photo
- Instructions
- Sharing and other tools
- Related content

Ingredients

Nutrition information

We recommend pulling the main image out of the content column (so text no longer wraps around it) and align it to the left side of the page. We also recommend creating more separation between instructions, ingredients and nutritional information to ease readability.

Martha Stewart



BON APPETIT / RECIPES & MENUS / QUICK RECIPES

🗄 PRINT 🖂 EMAIL 🜈 RSS 🕤 FACEBOOK 🖢 TWITTER A- A A+

RELATED LINKS · Quick Recipes for

· More Fast, Easy, Fresh recipes

August Mediterranean Favorites Slideshow

Curried Red Lentil, Kohlrabi, and Couscous Salad

Kohlrabi, a bulbous vegetable with thin stems attached, is a member of the cabbage family. Both green and purple varieties are available. The flavor is a mix of turnip, celery root, and radish. Like other vegetables in the cabbage family, kohlrabi is rich in antioxidants.

PREP:35M TOTAL:45M

Recipe by the Bon Appetit Test Kitchen Photograph by Patricia Heal



1/2 cup white wine vinegar 1 1/2 tablespoons sweet curry powder 2 garlic cloves, pressed 2/3 cup extra-virgin olive oil 1 16-ounce package red lentils (about 2 1/4 cups) 3 large kohlrabi (about 1 1/4 to 1 1/2 pounds); leaves stemmed, thinly sliced; bulb peeled, cut into 1/3-inch dice (about 3 cups) 1 cup plain couscous (about 6 ounces) 1 cup chopped green onions 1 5- to 6-ounce package baby spinach 1/2 cup chopped fresh mint

Whisk white wine vinegar, curry powder, and pressed garlic in medium bowl to blend. Gradually whisk in olive oil. Season dressing to taste with salt and freshly ground pepper.

Cook lentils and kohlrabi leaves in heavy large saucepan of boiling salted water until lentils are barely tender but not too soft, about 6 minutes. Drain; rinse under cold water to

Clean and Thoughtful Layouts

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Page elements to consider are:

- Recipe title and photo
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Ingredients

Nutrition information

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Sharing & Community

Today, almost every page on the internet can be shared in some way. We'll show some great examples activity & momentum.

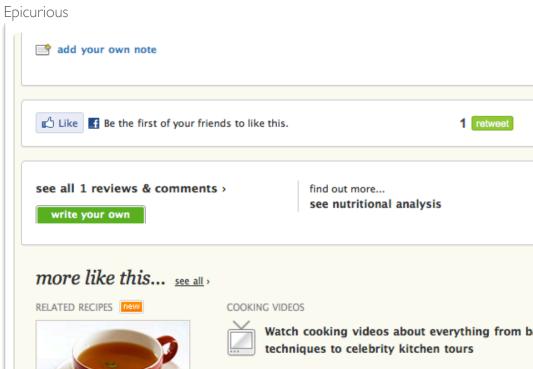


Serious Eats

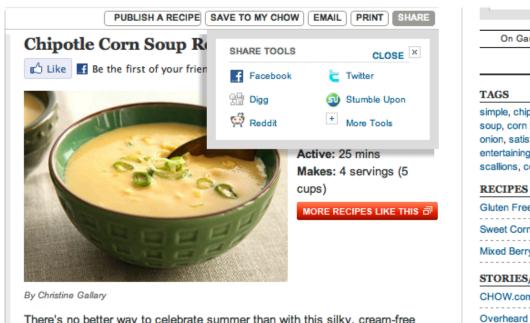


Posted by Joshua Bousel, July 23, 2010 at 6:00 PM





Chow



There's no better way to celebrate summer than with this silky, cream-free corn soup. Smoky chipotles help balance the sweet corn for a satisfying

| 5 | |
|-------|--|
| | |
| basic | |



| 0.0.0 |
|--------------------|
| Sweet Corn with \$ |
| Mixed Berry Sher |
| STORIES/BLO |
| |
| CHOW.com Ingre |

Love, Devotion, a

Sharing Everywhere

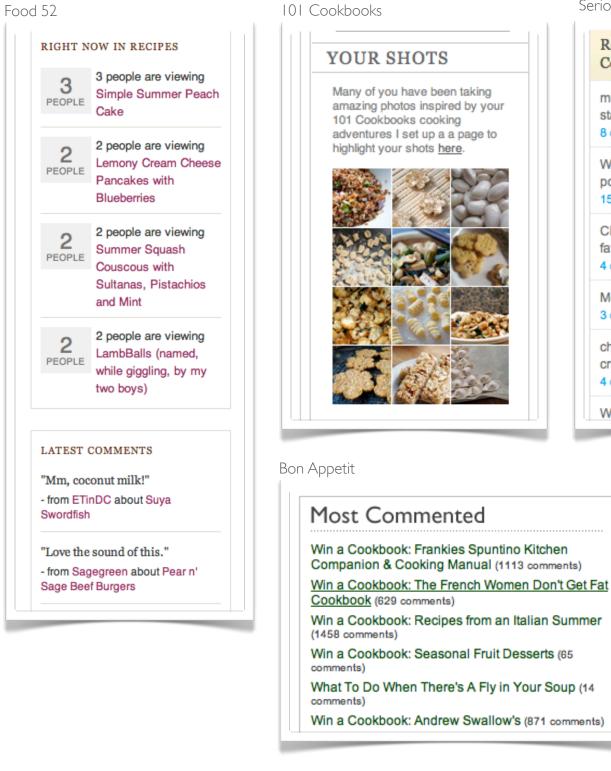
Sharing was built into all of the recipe pages we came across and most offered different ways to share.

The most common ways to share are:

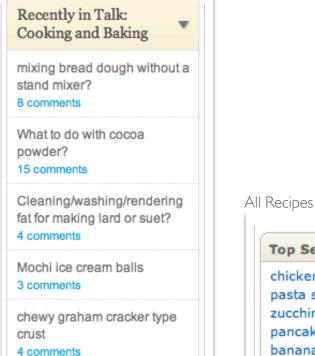
- Facebook
- Twitter
- E-mail

We recommend adding the ability to share on every recipe page via Facebook, Twitter and F-mail.

SHARING & COMMUNITY: INVOLVING THE COMMUNITY



Serious Eats



Top Searches

chicken pasta salad zucchini pancakes banana bread

Epicurious

What's for dinner tonight?



Community Involvement

Many of these sites had active community involvement, even ones without usergenerated content. Members were able to comment, recommend, share and save content.

Some sites display the amount of community activity, which brings a sense of life and realtime to the page.

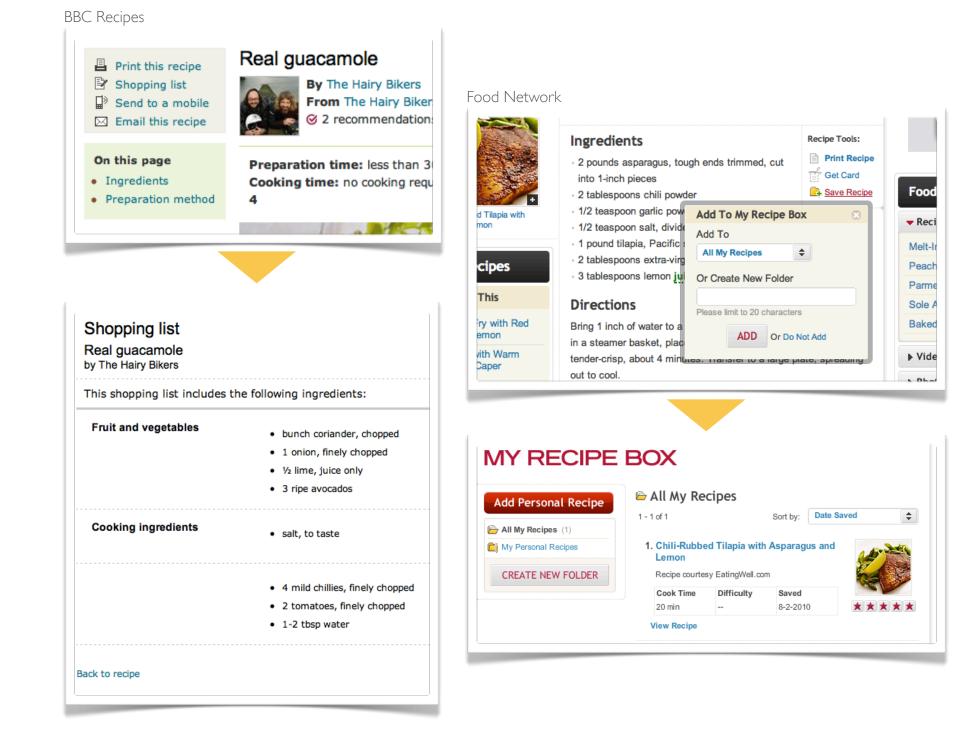
Although we have community rating and commenting on our recipe pages we recommend moving it out of the right-hand column so that it's placed with the recipe it relates to.

As the recipes see more community activity we recommend revisiting this issue of revealing this activity, in ways like listing "top searches" and "most commented."



Some Other Things

Here are some other things we wanted to make a note of.



Epicurious



User Tools

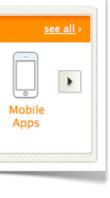
Some sites provided ways to help the user capture and store her recipes.

BBC gave a link to view the ingredients list for every recipe, available without signing up for an account.

The Food Network was one of many sites that offered a way for users to save, organize and share their recipes.

Epicurious created a separate module just for tools & apps.

We recommend allowing the user to view a printable ingredient/shopping list and creating a way to view the "natural foods" dictionary that Bethany is currently developing.



SOME OTHER THINGS: PRODUCT CALLOUTS

| Food | 52 |
|------|----|
| | |

| 1/8 cup finely c | | | | |
|---|--|-----------------------|-----------------|---|
| 1 tablespoon ur | | | | A Second |
| 1/2 tablespoon | | | interior in the | States and the second |
| 2 tablespoons of | oarsley chopped fresh tarragon | | | 24 A ST |
| 1. Mash softened b | atter and mustard until smooth. Chill. | | | SP/19 |
| 2. Season fish on b | oth sides with salt and pepper. | | Hot Smoked Sal | mon, Soba and Asian Gr |
| 3. Preheat oven to 4 | 00 degrees F. | | Salad | |
| about 1/4 cup, ab | an, combine vermouth and shallot. Over high heat, bring to out 5 minutes. Turn the heat down to very low and add the m me, whisking after each addition until butter is incorporated | ustard butter, a | FROM OUR SHOP: | |
| and cook until ni | oof pan to medium-high. Add 1 tablespoon butter and olive oi cely browned on the bottom, about 1 1/2 to 2 minutes. Carefu oven. Roast the fish for about 10 minutes, or until done. | | 1 | PIMENTÓN DE LA VERA Demantas em al Dispor Principale Labora of Principale |
| Stir the chopped Serve with lemon | arragon into the sauce. Spoon sauce over warm plate. Lay fis wedges. Enjoy! | sh on top of sauce. | | |
| COMMENTS (2) | | | | |
| | | Add yours | | 5, |
| my son the chef | Hi, Whole Foods has harpoon-caught swordfish which | , they explained, is | | 25, |
| 6 DAYS AGO | sweeter than swordfish caught other ways. And it is! Th | e combination of | | |
| | your sauce and method with this fish is unbelievably de | licious, even in this | Dim | entón de la Vera Dulce |
| | heat. Thank you so much. I encourage anyone who like | s swordfish to try | | om Despaña, \$3.75 |
| | harpoon-caught. | | | om Despand, \$3.75 |
| | mrslarkin | | TAGS | |
| | 5 DAYS AGO | | 1100 | |

Rice Krispies

23

| 1 package (10 oz., about 40) regular marshn | nallows | 1. 1. M. 1. M. 1. | | | |
|--|---|---|--|--|--|
| OR | | | | | |
| 4 cups miniature marshmallows | | A Share Your Memorie® | | | |
| Food coloring (optional) | Why use | • Kellogg's® Rice Krispies®? | | | |
| 6 cups Kellogg's® Rice Krispies® cereal | | st crisped rice cereal, Kellogg's® Rice | | | |
| OR | Krispies® has been bringing families together in the kitchen for over 80 years. al To experience the timeless flavor, make your Rice Krispies Treats® squares with the original Rice Krispies® brand cereal. ox | | | | |
| 6 cups Kellogg's® Cocoa Krispies® cerea | | | | | |
| Canned frosting or decorating gel | | | | | |
| Assorted candies | → When | e to buy | | | |
| → Why use Kellogg's® Rice Krispies®? | | new Rice Krispies Jumbo Multi Grain cereal, I didn't think the original could | | | |
| Directions. 1. In large saucepan melt butter over low heat. A | dd | be improved upon, but I fell in love with the new Rice Krispies cereal as well. Thanks for a lifetime of good | | | |

TCHO Chocolate TCHOcolate Espresso Cookies > TCHO Turtle Brownies

TCHO Crème Brûlée French Toast >

TCHO Cappuccino Cheesecake

Bison Steaks With TCHO Cocoa Nib Sauce

TCHOcolate Chunk Squares 🕨 🕨

TCHOcolate Flourless

Cake >

TCHOcolate Gelato

Chocolate Gingerbread with Nibs Whipped Cream

TCHOcolate Gateau

Chocolate Nib Crinkle Cookies 🕨

TCHOcolate Chip

| Recipes: | Chocolate Nib Crinkle Cookies |
|---------------------|--|
| (recipe direct f | rom highly-acclaimed chef Elizabeth Falkner) |
| Ingredients | |
| 12 oz. TCHO o | chocolate (flavor of your choice) |
| 2 oz. butter | |
| 3 ea. eggs | |
| 4 oz. sugar | |
| 1.5 oz. almond | i meal |
| 1 oz. <u>TCHO R</u> | pasted Cacao Nibs "Citrus" |
| 3.2 oz. flour | |
| 3/4 t. baking p | owder |
| 1/4 t. Kosher s | alt |
| 1 t. whiskey | |
| 7 oz. powdere | d sugar, sifted |

Combine almond meal, cacao nibs, flour, baking powder, and salt together in separate bowl. Whisk egg mixture into melted chocolate. Fold in dry ingredients and whiskey. Chill for 6 hours or more. Scoop or roll in 1" balls and roll in powdered sugar. Bake in 325 degree oven for 8-10 minutes. Cool completely.

ShareThis

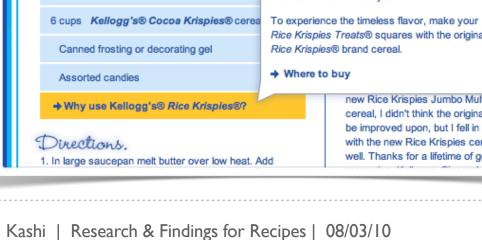
\$7.99

Preparation Melt chocolate and butter together. Whisk eggs and sugar together.

BUY 🖸 MORE 🕨

\$6.00

TCHOPro Baking Drops 68%



Links to Products

Here are some examples of product callouts from recipe pages.

We recommend visually calling out any Kashi product that was used in the recipe and linking to both buy and info pages. We also recommend linking to related recipes from product pages through a recipe sidebar module that we'd design.

Click here for printable version **Roasted Cacao Nibs Citrus**

Okay, Let's Summarize Our Recommendations



For Kashi we recommend having both a free text search box and the ability to filter by category.

Placement of Search

We recommend placing the search at the top of the page, either where it currently sits or at the top of the right column.



We recommend having a slideshow on the recipes landing page to allow groups of recipes to be presented seasonally.



We recommend grouping recipes together and presenting them editorially and in tandem with brand

Community Ratings & Comments

We recommend moving it out of the right-hand column so that it's placed with the recipe it relates to.



Educational Content

We recommend bringing in relevant content from places like natural learning as much as possible.



We recommend allowing the user to view a printable ingredient/shopping list and creating a way to view the "natural foods" dictionary.





Visually call out Kashi products with links to both buy and info pages. Link to related recipes from product pages through recipe sidebar modules.

Featured Content on Homepage

Recipe Page Layout

We recommend aligning the main image to the top left of the page. Create more separation between instructions, ingredients and nutritional information to

the barbarian group +



Thank You